

## Jordan Times

An independent Arab political daily published by the Jordan Press Foundation

جوردان تايمز يومية سياسية تصدر بالإنجليزية عن المؤسسة الصحفية الأردنية "الراي"

## Babiuch named new Polish premier

OSAW, Feb. 18 (R) — Mr. Edward Babiuch, 52, was today named Poland's new prime minister in place of Mr. Piotr Giersek who resigned last week. The new premier, a former miner and close associate of party leader Edward Giersek, was unanimously elected during a special session of parliament. The appointment of Mr. Babiuch, Poland's sixth prime minister since 1945, had been widely predicted following the shakeup which led to Mr. Jaroszewicz's resignation last week. Mr. Babiuch, a trained economist, has a reputation for being a tough but open-minded organizer. He began his life, like Mr. Giersek, as a teenage coalminer and went to the pits during the Nazi occupation in 1941 at the age of 14. The new premier rose to prominence in Silesia under the wing of Giersek who was party boss in the southern mining region for years. After Mr. Giersek became party chief in 1970, Mr. Babiuch was appointed to the all-powerful politburo where he was in charge of personnel and organization.

S, Number 1287

AMMAN, TUESDAY FEBRUARY 19, 1980 — RAB'ATHANI 3, 1400

## Armenians hit 3 Rome airline offices

ROME, Feb. 18 (R) — Two bombs exploded outside three international airline offices in central Rome tonight and an Armenian nationalist group later claimed responsibility. It was the third such attack in three months. The bombs damaged the offices of Swissair, West Germany's Lufthansa and El Al of Israel and wrecked several cars parked outside a cinema. One man was slightly hurt. An anonymous telephone caller later told the Rome office of the American news agency Associated Press that the bombs were set off by the "Clandestine Army for the Liberation of Armenia". The same group had claimed responsibility for two bombings at international airline offices in Rome last December, in which nine people were injured. "Our next target will be a painful blow in the heart of Turkey," the caller, who spoke broken English, said.

Price: Jordan 50 fils; Syria 50 piastres; Lebanon 75 piastres; Saudi Arabia 1 riyal; UAE 1 dirham; Great Britain 25 pence.

## Regional Briefs

Feb. 18 (R) — Libyan leader Col. Muammar Qadhafi said today in a speech published today that a worsening of his country's relations with France could lead to a world war. He told the newspaper Liberation that a confrontation between the Libyan Jamahiriya could be extended to involve the United States. "Should the situation arise, we will enlarge the confrontation," Col. Qadhafi said. "I throw all our arms into battle." Relations between Libya and France have deteriorated rapidly since a guerrilla attack last year in the Tunisian town of Gafsa in which 41 people were killed. France increased military aid to Tunisia after the Tunisian government accused Libya of plotting the guerrilla raid. This led to French troops in Libya, and demonstrators burnt down the French embassy in Tripoli on Feb. 4.

JAD, Feb. 18 (R) — Iraq is to sign economic and cultural agreements with Belgium and West Germany, Foreign Minister Saddam Hammadi has said. In a statement quoted by the Iraqi News Agency today he said the agreements would be the first for the development of relations with the two countries. Hammadi, who last week paid official visits to Belgium and West Germany, said agreements had been reached on economic, commercial, technical and cultural cooperation. Dr. Hammadi also called for a European-Arab dialogue that would be confined to the Gulf states. "Restriction to the Gulf states is the impression that the dialogue is confined to the oil states," he said.

JAD, Feb. 18 (R) — Iraqi Oil Minister Tayeb Abdul Karim Hammadi today for London to take part in this week's long-running meeting of OPEC, the Organisation of Petroleum Exporting Countries. A six-man OPEC committee, which is to long-term strategy report, would examine an Iraqi proposal to set up a fund to help developing nations. Under the plan, using and industrialised states would help reduce the inflation and rising oil prices on developing nations loans and grants. The six-man committee also includes Saudi Arabia, Kuwait, Algeria, Venezuela and Iran. It would also report drafted by OPEC experts which covers future oil demand and ways of improving cooperation between producers and consumers.

V, Feb. 18 (R) — The independent newspaper Bamdad, closed two weeks ago after being denounced by students and the U.S. embassy, reappeared today saying its name cleared. The students alleged last month that the paper was under U.S. influence and cited documents they said found at the embassy showing that its editor had met the U.S. press attaché, Mr. Barry Rosen, now one of the 49 held at the mission. Bamdad, the only major Persian-language newspaper not controlled by the clergy, announced it would not appear until the accusations had been cleared. A lengthy editorial today said statements by President Hassan Bani-Sadr and other officials criticising the student movement had implicitly confirmed that the charges against Bamdad were baseless. It said statements about the paper in an report by Mr. Rosen were his own personal opinion, and the students of manipulating the documents.

JAD, Feb. 18 (R) — The government of the United Arab Emirates (UAE) has ordered the Abu Dhabi National Oil Company to reduce petrol prices throughout the UAE. The Emirates News Agency said today. Abu Dhabi is the largest of the United Emirates to have its own petrol distribution. Three foreign firms, control distribution in the other Emirates. Last week they raised their petrol and diesel prices by 30 per cent, provoking several days of protest demonstrations by children. The companies said they had official approval for the increase because of steep increases in the cost of crude oil. The News Agency said the UAE president, Sheikh Zayed bin Nahayan, had given the new order to the Abu Dhabi National Oil Company.

## World News Briefs

BERLIN, Feb. 18 (R) — Two East German men escaped to the West in a daring escape to the Berlin Wall in a daring escape to the West. West Berlin police said two men, aged 26 and 27, made their escape yesterday morning from a building heavily guarded by East German troops. They ran across a ten-metre gap in the wall and used two ladders to reach the West. Police said the two men were from the building, which housed an East German newspaper producing the Christian daily Neue Zeit. All the west-facing windows were barred. They escaped in full view of East German watchtowers but police said one man was unharmed and no shots were fired at the two men, which normally patrol the wall.

LES, Feb. 18 (R) — David Janssen, television series "The Fugitive" was today with film stars Gregory Peck and Richard Gere. Janssen, a former star of the hit television series "Hawaii Five-O", is being promoted to a hillside chapel to pay final Mr. Janssen, who made nearly 100 films, is best known for his television series "Hawaii Five-O". Actress Suzanne Pleshette, friend of Mr. Janssen, described him as "irreverent and irascible" in his "feet". Quinn Martin, who produced "The Fugitive" series, said: "He was a superstar and a human being." The mourners included George Segal, George Hamilton, Bert Stern and television stars James Earl Ray and Robert Culp.

OSAW, Feb. 18 (R) — Japan had a record trade deficit of \$2.25 billion in January, owing a big increase in the value of imports due to higher oil prices, the country said today. The deficit in visible trade with a December surplus of \$731 million in 1979, rose to \$2.25 billion in January 1980, a 15 per cent increase.

\$6.88 billion from a year ago, while imports jumped by 33 per cent to \$9.13 billion. At the same time, the ministry said Japan's current account balance, which includes so-called invisibles such as tourism and insurance, produced a record \$3.34 billion deficit in January compared with a \$1.46 billion deficit a year ago. Japan's overall balance of payments deficit widened in January to \$2.22 billion from a deficit of \$512 million in December and \$974 million in January last year.

NEW DELHI, Feb. 18 (R) — Special courts set up last year to try Indian Premier Indira Gandhi and others for alleged offences during her 1975-77 emergency rule virtually folded up today when the last pending case was referred back to an ordinary court. In the case, Mr. V.C. Shukla, information minister during the 21-month emergency, is charged with misusing his official position to have posters designed for the March 1977 general election which Mrs. Gandhi lost. She was voted back to power in a mid-term poll last month. Two special courts here, set up by the former Janata Party government to expedite proceedings against Mrs. Gandhi and other accused, have since declared themselves unconstitutional. Judge Mohinder Singh Joshi, who heads one of the two courts, ruled today that Mr. Shukla's plea that the court was illegal "is beyond controversy in the circumstances."

PRETORIA, Feb. 18 (R) — The family of South African Ambassador Gordon Dunn, who has been held by left-wing guerrillas in El Salvador for almost three months, launched a nationwide appeal today for money to pay his ransom. Ambassador Dunn was kidnapped outside his office last November by a group called the FPL. The kidnappers have demanded \$20 million for his release. His brother, Mr. Robert Dunn, told a press conference that no target had been set for the appeal in case the kidnappers demanded the money in full whether the target was reached or not. Negotiations with the kidnappers have been conducted through third parties and by letter-drops.

## King Khaled enters hospital

RIYADH, Feb. 18 (AP) — King Khaled of Saudi Arabia has entered hospital for medical checkups, the royal palace announced today. The announcement, broadcast by the state radio, did not specify the king's ailment.

King Khaled had been resting outside Riyadh after a week of official functions during the visit of Morocco's King Hassan to Saudi Arabia last week. He had returned to the capital earlier in the day.

The king is known to be suffering from heart problems. He underwent open heart surgery in Cleveland two years ago.

## Syria to continue role in Lebanon

DAMASCUS, Feb. 18 (R) — Syria's new prime minister, Dr. Abdul Rauf Al Kasm said today Syria would maintain its peace-keeping role in Lebanon.

Dr. Kasm, who took office on Jan. 15, said that Syria would "foil the plot to partition Lebanon" and bring stability and security to its neighbour. But he made no mention of the planned withdrawal of the Syrian peace-keeping force from Beirut.

The statement outlined the new Syrian government's international and domestic policies. He reiterated Syria's opposition to the peace treaty between Egypt and Israel, and pledged to maintain its commitment to liberate all the occupied Arab territories.

Dr. Kasm also announced his government's willingness to unite with any Arab country which wanted such a union and stressed that it would continue to support all efforts to boost Arab solidarity and common action against Zionism and imperialism.

Dr. Kasm pledged that his government would continue to strengthen relations and cooperation with the socialist states, first and foremost the Soviet Union.

He said Syria would also support the non-aligned movement and develop it into a force that would fight Zionism and imperialism.

The statement lashed out against "conspirators and saboteurs" who were linked with "Zionism and imperialism". It was apparently referring to the Muslim Brotherhood group, eight members of which were killed in a clash with security forces in the northern city of Aleppo early today.



Mr. Yosef Hadass, charge d'affaires at the Israeli embassy in Cairo, unfurls the Israeli flag outside the embassy building Monday. (AP wirephoto)

## Israeli flag hoisted in Cairo

CAIRO, Feb. 18 (Agencies) — The Israeli flag was hoisted over Israel's first embassy in the Arab World today to mark a new stage in the normalisation of relations with Egypt under the peace treaty signed last year.

But next door, at an Arab women's student hostel, wailing cries usually associated with funerals could be heard. Police barred reporters from the four-story hostel.

One teen-aged girl lowered her head and another wept openly as the Israeli flag was unfurled.

"Oh, a black day my father," cried one girl at the hostel but security men rushed inside, closed the window shutters and apparently calmed down the girls.

Other hostel girls stood at the balcony and watched the event with gloomy faces.

The girls were mostly Palestinians and Jordanians studying in Egyptian schools and universities.

Security measures were tough around the two-storey beige building in Cairo's Dokki district with men perched on the surrounding buildings and the street in front kept clear of passers-by. Neighbours watched the short ceremony from windows and balconies.

In a short speech after the unveiling of the plaque which reads "Embassy of Israel" in Hebrew, Arabic and English, Minister-Designate Dr. Yosef Hadass said he hoped other Arab countries would join Egypt in making peace with Israel.

"Let us hope that other Arab leaders will join the peace process which the leaders of both our countries have done so much to build for good neighbourly relations between our peoples," said the Syrian-born Israeli diplomat, who speaks Arabic.

Dr. Hadass, who arrived yesterday, will be heading the embassy until the arrival of the ambassador, Dr. Elishu Ben Elissar, next Sunday.

Dr. Ben Elissar will present his credentials to President Anwar Sadat two days later.

At the same time Egyptian Ambassador-Designate Saad Murtada will present his credentials to Israel's President Yitzhak Navon in occupied Jerusalem.

Egyptian officials said he would also hand the Israeli president a protest note saying that Egypt does not recognise Jerusalem as Israel's capital.

Immediately after the ceremony the embassy was open officially for business.

The occasion was played down by the semi-official Cairo press today.

The influential Al Gomhuria newspaper ignored the occasion altogether, and the mass-

circulation Al Akhbar referred to it in a seven-line report.

The authoritative Al Akhbar buried a similar seven-line item in one of its inside pages, and in an editorial criticised comments by Dr. Ben Elissar on the Israeli settlements policy.

Al Akhbar said Dr. Ben Elissar had declared that neither Washington nor Cairo should tell the Israelis where they should settle in the Jordan West Bank, and this was "an inappropriate start for his mission in Egypt."

The two Egyptian opposition parties pledged to raise one million Palestinian flags in Cairo next Tuesday when the Israeli ambassador-designate presents his credentials.

The main opposition Socialist Labour Party (SLP) hoisted three Palestinian flags at its main Cairo headquarters as the Star of David was unfurled on the other side of the Egyptian capital.

The SLP supported the peace treaty between Egypt and Israel but has opposed the exchange of ambassadors before full Israeli withdrawal from the Sinai Peninsula and other Arab occupied territories.

The left-wing Unionist Progressive Party (UPP), which opposes the peace treaty, also said it would raise Palestinian flags and had applied for permission to stage a march to the presidential palace to present a petition to President Sadat.

Four party members were arrested in Cairo today while distributing leaflets calling for a boycott of the Israeli embassy and Israeli goods, tourism, newspapers and books, a spokesman said.

Egyptians expressed mixed feelings of grief, indifference and relief as the Israeli flag was hoisted after more than 30 years of hostility.

"It is a sad day," commented one pedestrian as Israeli diplomats sang the "Hatikva" (Israel's national anthem) from the embassy balcony after hoisting the flag.

Mr. Mohammad Abdullah, a worker, pointed to the Israeli flag and said: "What flag is this? When told about the event, he said: 'I doubt that it will bring peace to Egypt and other Arab countries.'"

Several others who walked by refused to make any comment. But few, however, described the event as "historic."

"It is a great thing to have peace in the region. Nobody benefits from wars," housewife Zeinab Ali said.

A number of Egyptian foreign ministry officials, including Mr. Midhat Al Kadi, minister-designate and the second in command of the Egyptian embassy in Tel Aviv, attended the ceremony but declined to make any comment.

Dr. Hadass spoke in Hebrew, Arabic and English and was enthusiastically applauded by the few representatives of the Jewish community in Egypt, and Jewish American tourists.

The Jewish community sent in four bouquets of flowers to welcome the opening of the embassy.

## Jordan intensifies contacts to expose Israel's policy of Arab lands settlement

AMMAN, Feb. 18 (Agencies) The government is making contacts with international organisations and U.N. Security Council members over Israel's decision to settle the occupied Arab town of Hebron, the Prime Minister, Sharif Abdul Hamid Sharaf, said today.

The Jordan News Agency (JNA) quoted the prime minister as telling the weekly National Consultative Council (NCC) meeting that Jordan is keen on explaining the issue to the world with the aim of exposing Israel's attempts to change the character of the city of Hebron and evict its Arab inhabitants.

The government, he said, is carrying out its international drive in cooperation with other Arab and Islamic nations, with the hope of gaining world support for the Arab cause and a condemnation of Israeli aggression.

During the session which was attended by a number of cabinet members, several NCC speakers denounced the Israeli measure.

Meanwhile, Palestinian leaders in the occupied territories called off a major nationalist rally today after Israeli occupation authorities clamped a travel ban on mayors in the West Bank and Gaza, Arab sources said.

Billed as "the Palestine National Conference," the rally was planned for tomorrow and

was intended as a mark of growing Palestinian nationalism and to protest against Israeli actions in occupied Arab land.

Key speakers were to have been the mayors of Nablus, Ramallah, Hebron and Gaza. But an order issued today by Israeli occupation authorities banned all Palestinian mayors from leaving their homes between 7.00 a.m. today until 7.00 p.m. tomorrow.

Following this the Supreme Muslim Council in East Jerusalem postponed the rally indefinitely, the sources said.

The plan had been to hold the rally at East Jerusalem's Al Aqsa Mosque, one of Islam's holiest shrines.

Ramallah Mayor Karim Khalaf told Reuters that a prime purpose of the rally was to demonstrate the growing sense of national purpose among West Bank and Gaza Arabs who have been under Israeli occupation for 13 years.

A protest meeting against the Israeli settlements was held today at the Nablus city hall.

Mayor Fahd Qawasmeh of Hebron was quoted by the East Jerusalem Arab newspaper Al Shaab as saying that if Jews were permitted to settle in his town then he and his family would pitch a tent alongside the house he says he owns in Israeli West Jerusalem.

The Israeli government declared last week that Jews would be permitted to settle in the all-Arab town of Hebron.

Meanwhile, Israeli police discovered two bombs today in an open-air market as Israel braced for a threatened wave of Palestinian commando raids.

A police bomb squad evacuated the market in Ramleh, 16 kilometres south east of Tel Aviv, and disarmed the charges without causing damage.

Palestinian commando groups have set this week, when Israel and Egypt open diplomatic relations as a target date for attacks. Israel has announced an increased alert and called on citizens to look out for suspected bombs.

Civil defence forces announced a drill in the northern border town of Maalot, near the spot where a commando squad tried to infiltrate into Israel last week.

In Tel Aviv, an Israeli military spokesman announced today that security forces had arrested several persons suspected of throwing two grenades which killed three people and wounded eight others in Gaza on Saturday.

A curfew imposed immediately after the blasts has been lifted, the spokesman said. He declined to say how many people had been arrested.

## McHenry ends visit here

By a Jordan Times Staff Reporter

AMMAN, Feb. 18 — The U.S. ambassador to the United Nations, Mr. Donald McHenry, left Jordan today after a three-day visit as part of a seven-day fact-finding tour in the Middle East.

He crossed the King Hussein Bridge into the occupied West Bank and is scheduled to visit Israel for two days before wrapping up his tour in Tunisia.

In occupied Jerusalem, Mr. McHenry met Israeli Prime Minister Menachem Begin and opposition leader Shimon Peres today to hear conflicting views on how to reach a comprehensive peace in the Middle East, the Associate Press reported.

Mr. Begin reiterated his government's expansionist views that Israel had "right" to settle anywhere in the occupied territories and that settlement were essential for Israeli security.

Mr. Begin's spokesman, Mr. Dan Pattir, said the 75-minute meeting was a wide-ranging general discussion and "did not deal in operative matters."

Mr. Begin also did not question Mr. McHenry about his remarks in Cairo that a "radical settlement policy" by Israel could trigger moves in the United Nations to change Resolution 242, the 1967 document on which subsequent peace talks were based, AP said.

Mr. Peres told reporters he was critical of U.S. and Israeli government policy that has failed to attract Jordan into peace talks. He explained the position of his opposition Labour Party that called for a partial Israeli withdrawal from the West Bank and the return of some areas to the Jordan.

Mr. McHenry told reporters in a brief statement that his talks were "comprehensive and useful."

"I hope it will be very productive in terms of increasing and improving my ability to understand Israel's position," he said, refusing to answer questions.

Mr. McHenry plans to meet Palestinians from the West Bank tomorrow and tour the occupied territory, AP said.

Yesterday Mr. McHenry met with Prime Minister Sharif Abdul Hamid Sharaf, His Highness Crown Prince Hassan, Minister of State for Foreign Affairs Mr. Marwan Al Qasem.

Mr. McHenry's stop here coincided with calls at the United Nations by Jordan and Morocco for convening the U.N. Security

Council to discuss Israeli settlement in the West Bank.

Appropriately, Prince Hassan took the opportunity yesterday to provide Mr. McHenry with details about Israeli aggression, exploitation of natural resources and settlement in occupied Arab territory.

He explained to the American ambassador how Israel is systematically forcing Arabs off their land and diverting natural resources such as water for use by settling Israelis.

"It is this aggression," Prince Hassan told Mr. McHenry, "that is causing the tension and instability in the area."

Prince Hassan's presentation was just one of several sessions Mr. McHenry had in Jordan. The previous day, within an hour of his arrival from Beirut, Mr. McHenry was received by His Majesty King Hussein who reiterated Jordan's position on a solution to a just and comprehensive peace in the Middle East.

Reciprocally, Mr. McHenry repeated the United States position on an approach to Middle East peace, explaining that the Camp David accords are only a step toward peace and not necessarily the final result. Jordan rejects the Camp David approach because it does not specifically deal with the Palestinians as having national rights.

A McHenry aide told the Jordan Times that "no new twists or turns came out of the talks." Mr. McHenry himself told reporters on arrival that he carried no messages or new proposals but was here mainly to listen.

Late that night, Mr. McHenry was afforded a chance to listen at length to Jordanian-Palestinian opinion of American policy in the Middle East. A select group of prominent local Palestinians held

(Continued on page 3)

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## Star of shame

ONE characteristic of people in this part of the world is that they tend not to take themselves too seriously. More often than not, this is a good thing: the proportion of people in our societies who suffer from stress-related ailments such as heart attacks or nervous breakdowns is probably considerably less than in the frenetic-paced industrialised world. On the whole, it is not unhealthy that there are few exigencies which cannot be sorted out with a combination of patience, humour and compromise.

However, there are obviously certain matters for which such a relaxed approach is inappropriate. Every individual, every community, every country confronts such deadly serious matters. For the Arab Nation as a whole, of course, there is no more paramount concern than the liberation of the occupied Arab homeland in Palestine and the early resolution of the Middle East conflict with peace, justice, honour and dignity.

What prompts us to question the seriousness with which the Arab Nation approaches this sacred mission is the news that the Israeli flag was yesterday raised over the putative Israeli mission in Cairo—the first time that the Star of David has been unfurled over an Arab capital.

It is not just the Jordanians and Palestinians living in a hostel next-door to where this event took place who must have reacted to it with horror and shame. Arabs everywhere must agree that, whatever shifts have occurred in the bilateral relationship between President Sadat's government in Egypt and the rulers of Israel, nothing has changed in the Arab-Zionist conflict as a whole to merit the invitation of the enemy into our midst.

That enemy still occupies our homeland, still subjugates our brothers and sisters, still tortures and represses our youth, still launches invasions against the territory of our sister states, still denies our Palestinian kin their right to exist as free human beings on their own liberated national soil. Every day, in fact, these outrages against us intensify.

The question is: what are we going to do about it? The Baghdad and Tunis Arab summits produced a clear consensus on how the Arab World should proceed in reply to the Egyptian-Israeli entente: a realistic alternative approach to peace with justice must be devised and presented to the international community; in the meantime, it was agreed, measures should be taken to try and convince the Egyptian leadership of the errors of their ways while at the same time maintaining solidarity with the Egyptian people.

Now, however, we read that the British firm of Marks and Spencer is negotiating with the Egyptian authorities about opening a commercial enterprise in Egypt. This is the same firm, owned and managed by passionate Zionists, which not long ago was marketing underwear with the holy name of Allah inscribed on it in Arabic, and laughing up its sleeve at the Arab customers who, in defiance of a long-standing Arab boycott, were flocking to its store in London's Oxford Street.

This is a small, but we feel instructive, example of the extent to which we are not taking these things seriously enough. Perhaps the sight of the Zionist flag fluttering over Cairo will be enough to remind every Arab of his or her responsibilities.

## ARAB PRESS COMMENTARY

**AL RA'I:** The national conference which our people in the occupied territories have agreed to convene today in Al Aqsa Mosque is an extremely significant step on the road of the courageous struggle they are waging against the occupation and its policies of settlement and suppression.

With the approach of the exchange of ambassadors between the Israeli enemy and the Sadat regime, the determination of our people in the occupied territories intensifies in its rejection both of the role of a victim and of that of the false witness—roles which the allies in Egypt and Israel want to impose on them.

This is emphasised by the insistence of the occupation authorities on banning the convening of the conference by all possible means, including military force, as made clear by more than one Zionist source. The enemy realises that our people are trying through the conference in Al Aqsa and the continuous escalation of their heroic resistance to make the world hear their voice, which rejects the Camp David accords, accords which deny them their simplest legitimate rights.

Naturally, the enemy will resort to all means to ban the conference, and it may achieve what it wants—but we wonder whether this will make our people bow and accept the role Sadat and his partners want for them.

**AL DUSTOUR:** Kuwait yesterday rejected a U.S. call for the creation of a defence pact among Islamic countries to confront any Soviet threat to one of its members.

It is not that Kuwait rejects military cooperation with Arab and Islamic nations but because the call came from Washington it made it look as though the projected pact will operate under U.S. tutelage.

The Arab and Islamic nations know how to defend their sovereignty and independence, and do not need any preaching on this from Washington. The Arab and Islamic nations realise that the danger does not come only from one side.

The United States, which planted Israel in the midst of the Arab nation and continues to support it with destructive no less a danger to the Arab and Islamic nations. It is to be recalled that the U.S. has recently threatened to use force and to occupy the oil fields in the Gulf region.

The Arab and Islamic countries realise that their independence and well-being depend on following a non-aligned policy. For allowing one big power into the region means an invitation for the other to enter and this is incompatible with the non-aligned stand to which the Arab nation adheres.

## PM promises full support for judiciary

AMMAN, Feb. 18 (JNA) — The Prime Minister, Sharif Abdul Hamid Sharaf, has pledged that the government will give full support to the judicial authority in the country and secure its independence.

## Gov't school tuition mooted

AMMAN, Feb. 18 (JT) — The Ministry of Education is reported to be seriously considering charging tuition for classes in government secondary schools. The purpose of such charges would be to increase the ministry's revenues to help finance programmes for improving educational standards. Hitherto students in the elementary, preparatory and secondary classes in government schools paid no tuition fees. They were, however, required to pay registration fees and buy their own books.

A projected plan for the next ten years currently under consideration also calls for abolishing specialisation in the second and third classes of secondary school in literary and scientific streams. The plan suggests unifying basic subjects studied in both streams. These subjects, according to Ministry sources will be: Arabic and English, mathematics, sciences and social studies.

Addressing more than 140 court judges during a meeting held at Al Hussein Youth City yesterday, Sharif Abdul Hamid said the government is currently working in cooperation with judges on a plan to develop the judicial system, and will be creating special courts for juvenile delinquents. He called on the judges to speed up consideration of various cases brought to their courts.

During the meeting Minister of Justice Najib Irshaidat spoke about his ministry's plans for the juvenile courts, which it has developed in cooperation with the Ministry of Social Development.



Sharif Abdul Hamid

## Film classics come to Amman this week

AMMAN, Feb. 18 (JT) — The chance to see such cinema classics as Ingmar Bergman's "Wild Strawberries" and "The Seventh Seal" on show in Amman to the general public may seem like a dream to film lovers resigned to an almost endless round of mediocre films. Yet these are just two of the films known for their artistic and intellectual—rather than commercial—value which will be showing later this week in a Swedish Film Festival to be held within the rather unlikely venue of the Amman Chamber of Industry.

The festival is being organised by the Jordan Cine Club in cooperation with the Swedish Embassy, under the patronage of the Minister of Culture, Mr. Taher Hikmat. The Cine Club, which shows films weekly at the Haya Arts Centre for the benefit of its 120 members and their guests, has decided, in the interest of promoting greater appreciation of the film as art, to hold a series of festivals open free to members and non-members alike. The Chamber of Industry conference hall was judged the most suitable place to show the films from the point of view of space and comfort, and its central location.

The films will be shown nightly from Wednesday, Feb. 20 to Tuesday, Feb. 26, excluding Friday. Three of the films will be by Sweden's internationally renowned film director Ingmar Bergman, the others being by two award-winning directors relatively unknown to all but cinema connoisseurs, Roy Anderson and Danielson. The last night will be devoted to a special performance, details of which will be announced later in the week.

The films will be shown each night at 8:30 p.m. Tickets are available from the Haya Arts Centre in Shmeisani. Order of showing:

Wednesday, Feb. 20: "Smiles of a Summer Night", directed by Ingmar Bergman (1955).

Thursday, Feb. 21: "The Seventh Seal", directed by Ingmar Bergman (1956).

Saturday, Feb. 23: "The Apple War", directed by Danielson.

Sunday, Feb. 24: "Wild Strawberries", directed by Ingmar Bergman (1957).

Monday, Feb. 25: "Swedish Love Story", directed by Roy Anderson (1970).

Tuesday, Feb. 26: Special performance.

## WHAT'S GOING ON

### Art Exhibition

The National Art Gallery is open to visitors on a regular basis. Various art works by Jordanian and Arab artists are on display. The gallery is situated on the Muntazah (King Juan Carlos Park) on Jabal Luweibdeh.

### Photo Exhibition

The Jordan Intercontinental Hotel presents an exhibition of photos on the Australian landscape and way of life. The exhibition is in the front of the Okaz Restaurant.

### Film

The Goethe Institute presents "Jane Bleibt Jane", starring Johanna Koning, Peter Chatel and Karl Bohmer. In German with English subtitles; starting at 8 p.m.

### Lecture

Dr. Burton MacDonald will give a slide show and lecture about the recent survey of the south bank of the Wadi Hasa, 6:30 p.m. at the British Council.

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Mrs. Sabat or Mr. Suezar.

## Cabinet redistributes government appointments

AMMAN, Feb. 18 (JT) — The cabinet yesterday made several appointments to key positions in various government departments. They ran as follows:

The Under-secretary of the Interior Ministry, Mr. Ahmad Hindawi, was appointed ambassador at the Foreign Ministry. Mr. Amer Shammout was appointed secretary general of the Foreign Ministry, replacing Mr. Zaki Qousous, who has been retired upon his request.

The Director of the Budget Department, Dr. Abdullah Nsour, was appointed under secretary of the Finance Ministry, while the Under-secretary of the Ministry of Education, Mr. Ahmad 'Aqayleh, was appointed under secretary of the Interior Ministry. Mr. Tahini Ra'fat was appointed under-secretary of the Ministry of Education.

The Under-secretary of the Finance Ministry, Mr. Farhi 'Ubeid, was appointed director of the Social Security Corporation. Mr. Ali Khreis, who served as ambassador at the Foreign Ministry, was appointed director of the Civil Service Commission.

Mr. Sami Gammo, from the Foreign Ministry, was appointed director of the Budget Department.

## Prince Mohammad confers with tourism committee

AMMAN, Feb. 18 (JNA) — His Highness Prince Mohammad was briefed on the Ministry of Tourism's general plans during a meeting with the Higher Committee for Tourism yesterday.

Prince Mohammad voiced approval of a plan to develop the Aqaba beach which calls for the stretch of land just west of the highway leading to Saudi Arabia to be left without any buildings, leaving a wide stretch east of the road for building activity. Prince Mohammad also stressed the importance of developing the beaches of the Dead Sea and the building of tourist facilities in cooperation with the Ministry of Tourism and the Jordan Valley



Prince Mohammad

Authority. Another topic discussed was that of activities aimed at attracting more tourists to Jordan.

## Education Minister explains school hour extension policy

By a Jordan Times Staff Reporter

AMMAN, Feb. 18 — Dr. Mohammad Nouri Shafiq, minister of education, articulated his policy of extending school hours and activities at a meeting with school principals and the Amman director of education yesterday, a source at the ministry told the Jordan Times today.

The meeting was held, he said, largely to allay misunderstandings of the policy by some school principals, which had caused rumours that teachers would be forced to stay at schools beyond normal hours "as though they were in prison," he added.

Dr. Shafiq explained that every teacher is required to carry a certain number of hours a week according to the cycle (level) he is teaching. For secondary school it is 22 hours; for preparatory, 24

hours and for elementary, 26 hours. The law outlining these hours, the spokesman added, is not new.

Because of a shortage of classroom space, however, some teachers do not carry a full load. The ministry would like principals to manage their administration in such a way that these teachers can use their extra hours to teach activities and hobbies to students. Teachers carrying a full load are encouraged to do the same sort of teaching. They will be paid overtime for doing so.

"We want pupils to stay a longer time in school, but we do not want them to be idle — they should be able to take part in activities that will give them experience," the source explained. "Every principal is authorised to make up his own schedule," he continued, and the success of such a programme in his school will depend on the cleverness of the administration as

well as the school's physical needs and circumstances — the number of classrooms.

The idea of extending hours and activities was approved last December in a conference in Irbid between Abdel Salam Majali, the minister of education, number of directors of education, and Dr. Shafiq also adopted the decision to promote school in such fields as Arabic, languages and science, the said.

The number of hours attends classes at a govt school depends on whether the single or double shift. In the former, the child from 7:30 - 1:30 and in the latter from 7:30 - 11:30, 11:30 - 3:30. The ministry cation is currently overhauling the shift

## Local News Briefs

AMMAN, Feb. 18 (JNA) — The cabinet yesterday formed Jordan's delegation to the Arab League Council's extraordinary meeting to be held in Tunis to discuss the dispute between Libya and Tunisia in the wake of recent events in the Tunisian town of Gafsa. Heading the Jordanian delegation to the meeting, which will start on Feb. 26, will be Minister of State for Foreign Affairs Marwan Al Qasem.

AMMAN, Feb. 18 (JNA) — The Secretary General of the Council of Arab Economic Unity, Dr. Fakhri Qaddouri, called on Minister of Information Said Tal yesterday and briefed him on the Arab economic plan to be presented at the next Arab summit. The summit conference is scheduled to be held in Amman towards the end of this year.

AMMAN, Feb. 18 (JNA) — The cabinet yesterday formed a delegation to go to Washington to negotiate a loan from the World Bank to finance the Development Bank for Municipalities and Village Councils. The delegation, to be led by the President of the National Planning Council, Dr. Hanna Odeh, will try to obtain a loan of \$10 million for the Jordanian bank.

AMMAN, Feb. 18 (JNA) — The visiting West German parliamentary delegation yesterday called at the Schneller refugee camp east of Amman and its members were briefed on living conditions there. They also toured handicraft centres in the camp and looked into training courses held there. The delegation, which arrived here Friday on a fact-finding mission, also yesterday called on Minister of Information Said Tal for an exchange of views on the Palestine problem. The minister reiterated Jordan's views with regard to a just and comprehensive settlement of the Middle East issue.

AMMAN, Feb. 18 (JNA) — The Under-secretary of the Ministry of Education, Mr. Ahmad Aqayleh, discussed with a visiting French

educational delegation yesterday aspects of cooperation between France and Jordan in education. The delegation arrived in Amman Saturday for a two-week visit, during which it will tour a number of academic, vocational and comprehensive schools in Jordan.

AMMAN, Feb. 18 (JNA) — A total of 1,057 road accidents occurred in Jordan last month, resulting in the deaths of 20 persons and injury of 412 others, a spokesman for the Public Security, today, said yesterday. He said the figure for January 1979 was 1,130 accidents, 26 persons were killed and 294 injured. Most accidents, he said, were caused by collisions between cars, accounted for 698 of the accidents. Accidents involving pedestrians amounted to 217. The spokesman stressed that speeding caused most of the accidents and appealed to motorists to abide more strictly by traffic regulations. The public was also asked to be more careful crossing streets.

AMMAN, Feb. 18 (JT) — A 17-year-old youth has admitted to another young man in Jabal Jofah yesterday. The victim had the killer's father's car. According to the local press, the 19-year-old victim had taken the car several hours before he was spotted by the police. In the fight which ensued between the two boys, the victim stabbed several times with a switchblade knife, and died. The killer and his father were both detained by the police, and the boy will be referred to trial.

AMMAN, Feb. 18 (JNA) — A spokesman for the Public Security Directorate said today that a total of 26 incidents occurred in Amman over the past 24 hours, resulting in the deaths of four persons and injury of 23 others. Among these, he said, there were 22 accidents and six thefts. On Saturday, the number of incidents was 28, resulting in the deaths of two persons and the injury of 16 others. Among these there were 10 road accidents.

## WATER SUPPLY CORPORATION SWAQA WATER SUPPLY PROJECT NOTICE TO CONSTRUCTION TENDERERS

The Water Supply Corporation wishes to inform interested construction tenderers that a second addendum on the above named project has been made available. Tenderers are kindly requested to collect it from the Supply Section.

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## Syrian artists get a new showplace

Pat McDonnell  
to the Jordan Times

SCUS - Artists, as often  
dreamers. But Mam-  
shel is a man of action.  
lished Al Sha'b Gallery in  
a year he was elected the  
sident of the Fine Arts  
e of Syria. The same year,  
ded the Federation of  
artists, representing 14  
tries, with headquarters  
scus. This month, he has  
Ebla Art Gallery, one of  
ately owned galleries in

the remainder of February  
Kashel will exhibit 36 of his  
and oil paintings in the  
Thereafter, the works of  
nt-Syrian artists as well as  
Italian and Spanish pain-  
be on view in the salon,  
end to exhibit only the  
f recognised artists," he  
Jordan Times. "Aspiring  
an show their works in  
d galleries. I want my salon to  
nre where young artists  
the developed styles of  
miners whose talents are  
sionable."

Khashel was born in  
in 1929. A graduate of  
he Academy of Fine Arts,  
ied painting, ceramics,  
and etching in Italy from  
1957. Since 1950 he has  
one-man shows; his works  
on view in three collective  
ons in Europe.

student in Italy, Mr. Kashe-  
he started his training by  
painingsting replicas of  
As his studies continued,  
me influenced by the form,  
nd perspective of Piero  
rancesca. Later, he was  
by the vibrant colours of  
aguin.

ished the qualities I  
f in Francesco and Gau-  
th my own style of por-  
Syrian people and land-  
he said. During the six-  
perimented with cubism  
ameterism—which can be  
the backgrounds of his

By day, Mr. Kashel is an  
inspector of art instruction in  
public schools for the Ministry of  
Education. His job indirectly has  
provided him with innumerable  
subjects and scenes. "I travel in  
villages throughout Syria to check  
the performance of art instruc-  
tors," he said. "Whenever I see an  
interesting group of villagers, I  
stop and sketch them rapidly."



Greens, blues, purples and aquas  
are blended into a geometricised  
version of the old city of Aleppo by  
Mamdouh Kashel.

Whether it be the Kanawat-  
quarter of Damascus, where his  
family home stood, the flat roof-  
tops of Baghdad or the minarets of  
Aleppo, his street scenes are out-  
standing. His treatment of Syrian  
women and regional trends in  
their costumes is not without  
humour—and is certainly some-  
thing collectors of Arab art  
shouldn't miss. In general, the  
colours and subjects of his work  
impart a happy feeling. An excep-  
tion is one oil depicting several  
children whose skins are a grey-  
green hue; they stand huddled  
together staring at a dead child in  
the foreground.

"This portrays the most  
unhappy incident in my career as  
an inspector," he said. "In early  
1973 I had driven to the region of  
Dera'a and arrived at the village of  
Da'el just after the Israelis had  
bombed the school. Twelve chil-  
dren had been killed. The fear of  
the surviving children was grotes-  
que; the scene still haunts me."

Mr. Kashel is close to chil-  
dren through his work and he has  
strong views on the subject of their  
education. He noted that in Syria's  
public schools, art instruction  
begins in the fourth grade, with  
pupils receiving three class hours  
per week. Fifth and sixth graders  
receive two hours of art weekly  
while seventh, eighth and ninth  
graders receive three hours  
weekly. Tenth graders receive one  
hour of art instruction per week.

"It's the 11th and 12th graders  
who should be receiving  
instruction—instead they're bon-  
ing up on the hard sciences," he  
said. "Students who then qualify  
to enter the Fine Arts College of  
Damascus University must start  
instruction from the beginning  
after a two-year lapse."

It might be added that nonethe-  
less, the amount of free art instruc-  
tion offered in Syria's public  
schools is impressive.

Mr. Kashel qualified his criti-  
cism by continuing: "We need  
better art teachers in elementary  
schools. If the child's talents are to  
be developed fully, he must have a  
teacher who can teach him per-  
spective, who can direct his con-  
sciousness. If the teacher has  
no talent and finds it difficult to  
draw a straight line, he's not going  
to bring much out in his pupils."



Mamdouh Kashel has opened the only active private art gallery in  
Damascus this month. The inaugural exhibition features 33 oils and  
three etchings.

"Again, we have more than  
enough aspiring artists in Syria.  
What we need are gifted ones.  
Above all, I think artists must con-  
tact each other and exchange  
ideas. Even the most talented  
painter would never get anywhere  
if he isolated himself in an attic  
and never viewed the works,  
ideas, techniques and schools of  
other artists."

"That's why I felt I made real  
progress in 1971 when I called the  
first conference in Damascus of  
the Federation of Arab Artists  
and representatives from seven  
countries attended. The next year,  
ideas were exchanged among  
artists of ten Arab countries. I'm  
sure all of us were enriched by the  
ideas, approaches and concepts  
we discussed."

"In this sense," he concluded,  
"I feel that Ebla Gallery is an  
instrument to further art in Syria  
because it will be a centre for  
artists to congregate, and will also  
be a showcase of their works to the  
public."

"In Rome—in addition to the  
state galleries—there are 400 pri-  
vate galleries that change their  
exhibits every 10 days. Imagine  
the volume of talent! In Damas-  
cus, we have the National  
Museum and Al Sha'b, which

serve as state galleries. Artists  
need also to be exposed in private  
galleries and I shall welcome com-  
petition if it will further the  
development of Syrian art."

Even longtime residents of  
Damascus are bound to have dif-  
ficulty finding Ebla Gallery, which  
is in the basement of Mr. Kashe-  
lan's residence. Drive north on  
Salihieh Street to the Italian Hospi-  
tal, turn left and then turn right  
at the first intersecting street, Rue  
Zahravi. A sign in Arabic marks  
the building, which is on the east  
side of the street. The residence  
telephone number is 779-794.

The gallery is open to the public  
from 5 to 8 p.m. daily, except Fri-  
days.

## British pianist establishes rapport with Ammanites

Special to the Jordan Times

AMMAN, Feb. 18 — Richard  
Deering's concert at the British  
Council tonight was, in a word,  
popular. Besides being a talented  
pianist, Mr. Deering possesses  
what a twentieth century enter-  
tainer should never be without,  
the craft of showmanship.

After leaping enthusiastically  
onto the platform, Mr. Deering  
presented his "verbal programme  
notes" and succeeded in his  
avowed purpose of establishing

"some kind of rapport with the  
audience." Thankfully, Mr. Deer-  
ing's showmanship did not inter-  
fere in any way with his per-  
formance at the piano, and his  
rendition of Beethoven's sonata,  
Opus number 26, made the point  
clear.

Mr. Deering modestly effaces  
himself so completely in his con-  
veyance of the composer's feelings  
that one almost forgets his pre-  
sence. The third movement, the  
"funeral march upon the death of  
a hero" (Napoleon's self-crown-  
ing), soars with Beethoven's

bitterness and the finale, a sort of  
silly giggle, clearly evinces under-  
tones of despair.

Mr. Deering next told the audi-  
ence that the man he considers the  
"Beethoven of British con-  
temporary music" — his synonym  
for unrecognised genius—is Tippi-  
t. Reading aloud a short para-  
graph in which Tippett explains  
the structure of his second sonata,  
which does not have a classical  
sonata form. Mr. Deering added  
that he needed a page-turner since  
he does not have eleven hands, ten  
being needed to play the piece.

I wouldn't be so rash as to con-  
firm Mr. Deering's judgment of  
Tippett, but certainly there is in  
his music more coherence than in  
certain other contemporary  
works. Though one is left breath-  
less at the end, there is at least the  
feeling of having participated in  
the race—which, by the way, was  
embellished by a few acrobatics,  
such as running the hand in a slide  
up and down the keyboard, and  
lightning fast crossing and re-cross-  
ing of the arms.

After the intermission and a  
very enjoyable execution of a  
Ravel sonatina, Mr. Deering pre-  
sented the Sonata in A minor,  
opus 143, by Schubert, who he  
says is one of his three favourite  
composers, the other two being  
Liszt and Brahms. To Mr. Deer-  
ing, the third movement is "ter-  
rifying in its emotional impli-  
cations." But, at least as he  
renders it, Schubert is definitely  
less terrifying than Tippett.

Mr. Deering told the Jordan  
Times how happy he was with the  
audience; they did not talk all  
through as they did during his last  
concert in Amman three years  
ago. To say the least, the audience  
was also happy with him.

## Masquerade at Goethe Institute: Running riot on Rosenmontag

By a Jordan Times  
staff reporter

AMMAN, Feb. 18 — Rosen-  
montag, or Rose Monday to the  
uninitiated, was celebrated at the  
Goethe Institute this afternoon  
with a party held for more than  
forty children of various  
nationalities — including, natu-  
rally, German and Jordanian.

The children, aged six to twelve  
years, all had one thing in com-  
mon: they were disguised by the  
fruits of their artistic labours  
achieved in workshop sessions  
held this week and last at the  
centre — highly individual brightly  
coloured hand-made masks which  
it is the tradition to wear on this  
annual festive occasion in West  
Germany. To be more precise, this  
is the tradition in certain parts of  
West Germany, namely in the  
Rhineland and Bavaria — strongly  
Catholic areas of the country

where religious customs are more  
strictly observed than in the Pro-  
testant north. Dr. Richard  
Schmid, director of the institute,  
explained to the Jordan Times.

Dr. Schmid theorised that  
Rosenmontag's origins are partly  
Christian and partly pagan. It  
marks the end of a carnival season  
which starts every year in  
November, at 11 minutes past the  
eleventh hour of the eleventh day  
of the eleventh month. Rosen-  
montag immediately precedes  
Shrove Tuesday and Ash Wed-  
nesday, the first day of Lent (the  
Christian 40-day fast before Eas-  
ter).

Mrs. Barbara Hartmann, who  
organised the children's work-  
shops, explained that Rosen-  
montag is a day "when you can be  
as crazy as you like." Large pro-  
cessions are held throughout the  
South and West of Germany, with  
political and social satirical

themes often featured. It is day  
when people can say and do what  
they want without fear of being  
punished (since they cannot be  
recognised), a tradition which has  
lost much of its significance in  
modern day democratic Germany.

It also gives everyone the  
opportunity to take on another  
identity for one day, to be any-  
thing from a prince to a devil.

The children, who with Mrs.  
Hartmann's help had made masks  
based on a frame of chicken wire  
onto which newspaper had been  
stuck and then painted, had cho-  
sen a number of disguises ranging  
from clowns to animals — not that  
their masks necessarily resembled  
anything like their original faces.

As Mrs. Hartmann observed,  
although a child wanted to be, for  
example, a princess, through the  
vagaries of the chicken wire's own  
will, what might have been a prin-  
cess looked more like a witch.

## McHenry ends visit to Jordan

(Continued from page 1)

"very frank and open" discussions  
with the ambassador, the aide  
said.

The identities of the Pales-  
tinians have not been disclosed,  
but a source said none are mem-  
bers of the Palestine Liberation  
Organisation, which the U.S.  
refuses to recognise until it accepts  
U.N. Resolution 242.

One Palestinian at the dinner  
later told the Jordan Times that  
the group explained the Pales-  
tinian view that their people's  
plight must be dealt with fully and  
in a just manner which includes  
explicit recognition of their  
national rights. He added that Mr.  
McHenry was told this must come  
soon, before more Israeli aggres-  
sion is committed thereby pushing  
the timetable for achieving a com-  
prehensive peace further back.

But the Palestinians was admit-  
tedly disappointed with the dis-  
cussions because they seemed to  
have little or no effect on the  
American ambassador's attitude  
toward the Palestinian problem,  
he said. "We had very nice dis-  
cussions but it's all pointless,  
because nothing will change," he  
said.

Yesterday, Mr. McHenry again  
was educated on Jordanian opin-  
ion of American foreign policy. At  
a luncheon held in the ambassa-  
dor's honour, several of Jor-  
dan's cabinet members expressed  
their views on the United States  
handling of Middle East issues and  
on its reaction to developments in  
Afghanistan, a source said.

Last night, Mr. McHenry had  
the opportunity to both listen and  
respond to local prominent per-  
sonalities at Jordan's World Affairs  
Council. He addressed the group  
on the United States perspective  
on the United Nations in the  
1980s, and then fielded questions,  
all pointed and some emotional,  
for over an hour.

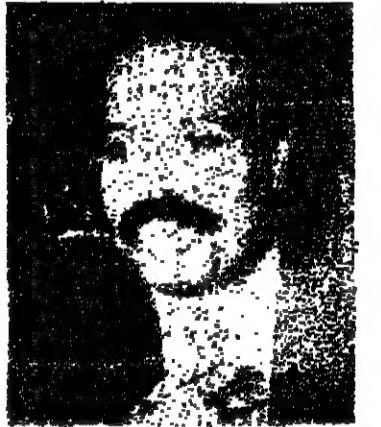
Though the Council meetings  
are closed to the press, observers  
said afterwards they were impres-  
sioned with Mr. McHenry's dip-  
lomatic finesse in responding to  
questions with non-answers.

When confronted with the idea  
that the U.S. is applying a double  
standard by attacking the Soviet  
intervention in Afghanistan while  
tolerating Israeli intervention in  
Arab territory, the observer said  
Mr. McHenry disclaimed the  
comparison as not being "an exact  
analogy." But his supportive logic,

the observer said, was difficult to  
follow.

Asked whether the U.S. re-  
cognises Palestinian national  
rights, the American ambassador  
reportedly said that the Camp  
David agreements were purposely  
written to say the Palestinian  
question must be resolved fully.  
But further interpretation was not  
offered.

"One observer seemed to sum up  
the feeling of the group after the  
discussions. "Once again we have  
received an American diplomat,"  
he said, "and once again we have  
been told, 'This is American fore-  
ign policy. Take it or leave it.'"



Mr. Donald McHenry

## ODAY'S EATHER

I be partly cloudy, with  
al showers. The wind will  
and variable, changing  
y to southwesterly mod-  
eration associated  
front now centred over  
of Greece is expected to  
area in the afternoon,  
rainy weather. In Aqaba,  
partly cloudy with north-  
erly winds and calm

Overnight	Daytime
low	high
4	10
9	20
4	15
Valley	8

## LOCAL CHANGE RATES

Bar	204.00/296.00
ring	675.90/679.90
crum mark	168.80/169.80
anc	180.70/181.80
franc	72.10/72.50
inc	
ry 100)	36.50/36.70
even	
ry 100)	121.20/121.90
plider	153.30/154.20
franc	104.00/104.60
ctown	70.70/71.10

## AMMAN STOCK EXCHANGE REPORT

Name of Company	Par Value	Number Traded	High	Low	Closing Price
Jordan Pipes Manufacturing Co.	JD 10,000	100	15,250	15,250	15,250
Arabian Seas Insurance Co. Ltd.	JD 5,000	300	12,400	12,160	12,400
Jordan Gulf Bank	JD 1,000	67,670	1,770	1,760	1,760
Housing Bank	JD 1,000	2,700	2,210	2,200	2,200
Bank of Jordan	JD 5,000	200	15,000	15,000	15,000
Jordan Kuwait Bank	JD 1,000	22,55	2,420	2,420	2,420
Arab Investment Bank	JD 1,000	3300	1,510	1,510	1,510
Islamic Bank	JD 1,000	13,213	3,000	3,000	3,000
Cairo Amman Bank	JD 5,000	400	15,750	15,700	15,700
Dar Al Dawa Development and Investment Co.	JD 1,000	2200	4,720	4,720	4,720
Dar Al Sha'b	JD 1,000	400	1,140	1,140	1,140
Industrial, Commercial and Agricultural Co.	JD 1,000	50	3,440	3,440	3,440
Jordan General Mining Co.	JD 1,000	1000	1,500	1,500	1,500
Arab International Hotels Co.	JD 1,000	1300	1,080	1,080	1,080
Arab Pharmaceutical Manufacturing Co.	JD 5,000	95	28,750	28,500	28,750
Jordan Electricity Co.	JD 1,000	6000	2,150	2,140	2,140
International Construction	JD 1,000	17100	1,050	1,040	1,040
and Investment	JD 1,000	1500	3,250	3,250	3,250
Jordan Worsted Mills Co.	JD 10,000	700	21,050	21,000	21,000
Jordan Cement Factories Co.	JD 1,000	2265	1,000	0,990	1,000
Jordan Spinning and Weaving Co.	JD 1,000	1100	0,950	0,950	0,950
Jordan Paper and Cardboard Factories Co.	JD 1,000	5453	1,250	1,200	1,250
Jordan Phosphate Mines Co.	JD 1,000	4256	3,450	3,450	3,450
Arab Chemical Detergents Industries Co.	JD 1,000	1700	2,650	2,650	2,650
Jordan Petroleum Refinery Co.	JD 5,000	1285	10,750	10,500	10,500
National Steel Industry	JD 10,000	360	15,750	15,750	15,750

Total Volume Traded on Monday, Feb. 18, 1980: JD 296,789

Total number of shares traded: 136,802

### Government Development Bonds

Year of Maturity	Par Value	Number Traded	Volume Traded	High	Low
1986	JD 5,000	351	1762	5,020	5,020
1988	JD 10,000	1080	10912	10,160	10,100
1989	JD 10,000	5	50	10,080	10,080

Total Volume Traded Monday, Feb. 18, 1980: JD 12,724

Total number of bonds traded: 1,436

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the necessary specifications, docu-  
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Amman.

The last day to submit the offers is Saturday, April  
19th, 1980, at 10 a.m.

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**CONDOLENCES**

The director of the Jordanian National Gallery of  
Fine Arts announces with deep sorrow and regret  
the death of Mr. Jack Girdlestone and expresses  
heartfelt condolences to his family.

**CONDOLENCES**

Jordan's Royal Society of Fine Arts announces  
with deep sorrow and grief the death of Mr. Jack  
Girdlestone and expresses its heartfelt con-  
dolences to his family.

**GOOD NEWS**

opening the  
**MANDARIN**  
Chinese Restaurant  
A Q A B A,  
Beside Samir Amis Restaurant.



# JORDAN TIMES SPORTS ROUNDUP

## USSR leads in Winter Olympics

LAKE PLACID, Feb. 18 (Agencies) -- The Soviet Union retained the lion's share of medals at the close of the fourth day of the Winter Olympic Games yesterday at Lake Placid. Results are as follows:

	Gold	Silver	Bronze	Total
USSR	6	3	2	11
E. Germany	2	4	5	11
USA	2	2	0	4
Austria	3	1	0	4
Holland	1	1	1	3
Switzerland	1	0	1	2
Sweden	1	0	0	1
Finland	0	2	0	2
Norway	0	1	2	3
Italy	0	1	0	1
Liechtenstein	0	1	0	1
Japan	0	1	0	1
Canada	0	0	1	1
Bulgaria	0	0	1	1
Czechoslovakia	0	0	1	1
W. Germany	0	0	1	1
Grand Total	16	17	15	48

Two silver medals were given for the 70 metres distance jump and no bronze medal was awarded.

## India 148 for eight

BOMBAY, Feb. 18 (R) -- England appeared headed for victory after a fiery bowling spell by Ian Botham left India struggling on the third day of the Jubilee Cricket Test here today. At close India were 148 for eight in their second innings and leading by 94 runs. Two days play remain. Botham again emerged as England's hero. He finished the day with six for 48 and had become the first man to score a century as well as claim more than 10 wickets in a test. He took six first innings wickets and hit a sparkling 114. Today he bowled his 24 overs unchanged, starting eight minutes before lunch. The match looked like ending today when India were 58 for six but Yashpal Sharma and Kapil Dev put on 44 to revive the innings.

## Pakistan urges neutral umpires

KARACHI, Pakistan, Feb. 18 (R) -- The new chairman of Pakistan's cricket board of control said here today he had suggested to West Indies officials that umpires from a third country should be used during the West Indian tour later this year. Air Marshal Nur Khan said no decision had yet been taken. The tour will begin in the first week of November, he said. The West Indians will play four tests, five three-day matches and three one-day internationals, he added. Certain financial matters remain to be settled but the air marshal said: "The tour is definitely on."

## Basketball roundup

NEW YORK, Feb. 18 (AP) -- The way the Seattle SuperSonics were hitting, Dennis Johnson was a longshot to make one against the Boston Celtics. But the way they were rebounding actually it didn't matter. "Seattle had better second shots than first shots all day," noted Boston coach Bill Fitch, referring to the Sonics' incredible 32 offensive rebounds in yesterday's National Basketball Association game. Boston didn't need a second shot, though, putting one in from the baseline with 11 seconds left to give the Sonics a dramatic 109-108 victory over the Celtics in a battle of NBA superpowers.

In other NBA games, Los Angeles trimmed Washington 111-107; Kansas City edged San Diego 100-107; Atlanta beat Detroit 108-99; Indiana topped Chicago 108-100; Denver defeated the Houston Rockets 112-99; Phoenix walloped New Jersey 120-98; Philadelphia outscored Cleveland 116-100; San Antonio nipped Milwaukee 135-134 and Portland whipped Golden State 103-98.

Kareem Abdul Jabbar scored 25 points and Jamaal Wilkes added 23 to lead Los Angeles past Washington. Wilkes and Norm Nixon each contributed two points in the final 24 seconds to preserve the triumph for the Lakers, who trailed by 19 points at one stage.

Otis Birdsong scored 30 points to lead Kansas City past San Diego. John Drew scored eight of his 10 points in the last quarter to protect Atlanta's victory over Detroit. The loss gave the Pistons a team-record 10 straight losses. Billy Knight scored 26 points to lead Indiana past Chicago. Knight, coming off the bench, hit 11 of 13 shots from the field, pulled down 3 rebounds and handed out 3 assists. George Johnson scored 28 points to lead Denver over Houston. Johnson's career-high point total helped the Nuggets battle back from deficits in the first half as high as 10 points. Truck Robinson and Paul Westphal led a third-quarter rally with eight points apiece as Phoenix ran away from New Jersey. The Suns put the game out of the Nets' reach with a 34-23 third quarter.

Darryl Dawkins scored 21 points and pulled down 18 rebounds to lead six double-figure scorers as Philadelphia defeated Cleveland. Mike Mitchell led the Cavs with 26 points. George Gervin scored 42 points and James Silas delivered the winning basket with a 15-footer at the 20-second mark to lead San Antonio over Milwaukee. Abdul Jazlani scored 26 points, including six in the final 3:10, as Portland broke a four-game losing streak by beating Golden State.

## Liverpool to meet Tottenham

LONDON, Feb. 18 (R) -- Liverpool, aiming for the ambitious double of winning the English Championship and Football Association (F.A.) Cup, face a taxing visit to Tottenham as the result of the sixth round draw made here today. Liverpool, who needed two second half goals by perennial substitute David Fairclough to knock out Third Division Bury on Saturday, will find their London hosts buoyed up by a good win over Birmingham to qualify for today's draw. Argentine Osvaldo Ardiles and his home-bred midfield colleague Glenn Hoddle -- who scored two of the three goals -- were the stars.

Tottenham's neighbours, Arsenal, the holders, face a modest journey to outer London to meet Second Division Watford -- provided they beat Bolton, the First Division Cinderella team, in a replay here tomorrow. Watford's 3-0 away win over First Division Wolverhampton was the star performance of the fifth round. An all-First Division clash sends in-form Ipswich, cup winners two years ago, to Liverpool's inconsistent neighbours, to mark an upturn in form which has seen Everton slide to nineteenth position in the league.

## Turkish football results

ANKARA, Feb. 18 (R) -- Results of Turkish First Division soccer matches played over the weekend:

Rizespor two, Besiktas one.  
Trabzon four, Orduspor zero.  
Adanademirspor zero, Bursaspor two.  
Kayseri one, Gaziantep zero.  
Zonguldak one, Galatasaray one.  
Eskisehir one, Altay zero.  
Fenerbahce two, Diyarbakir one.  
Goztepe zero, Adanaspur zero.

## Top placings in First Division table:

	Played	Won	Drawn	Lost	Points
Trabzon	17	6	10	1	22
Rizespor	17	9	2	6	20
Bursaspor	17	7	5	5	19
Fenerbahce	17	8	3	6	19
Orduspor	17	6	6	5	18

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FORECAST FOR TUESDAY, FEB. 19, 1980

# YOUR DAILY Horoscope

from the Carroll Righter Institute

**GENERAL TENDENCIES:** You can expect some annoying delays in plans you are completing. Use this extra time wisely by doublechecking related facts and figures. Evening fine for entertainment.

**ARIES** (Mar. 21 to Apr. 19) Get rid of stumbling blocks in the path of your progress and get ahead faster. Socialize this evening since you impress others favorably.

**TAURUS** (Apr. 20 to May 20) Complete tasks you have left undone. Evening is then fine for enjoying the company of a very good friend. Don't overspend.

**GEMINI** (May 21 to June 21) Study new acquaintances and know how they can be of greatest assistance to you. You are best able to gain aims in the evening.

**MOON CHILDREN** (June 22 to July 21) Outside matters are puzzling now, but later you get the right answers and make headway. Make good impression on higher-ups.

**LEO** (July 22 to Aug. 21) Good time to consider needed changes, new arrangements. Cultivate new acquaintances who fit nicely into your scheme of things.

**VIRGO** (Aug. 22 to Sept. 22) Clear your desk of unfinished work so you can advance more quickly tomorrow. Important you make money during the day.

**LIBRA** (Sept. 23 to Oct. 22) Study how to be more mutually beneficial with friends and then see them later. Situations arise now that can be advantageous to you.

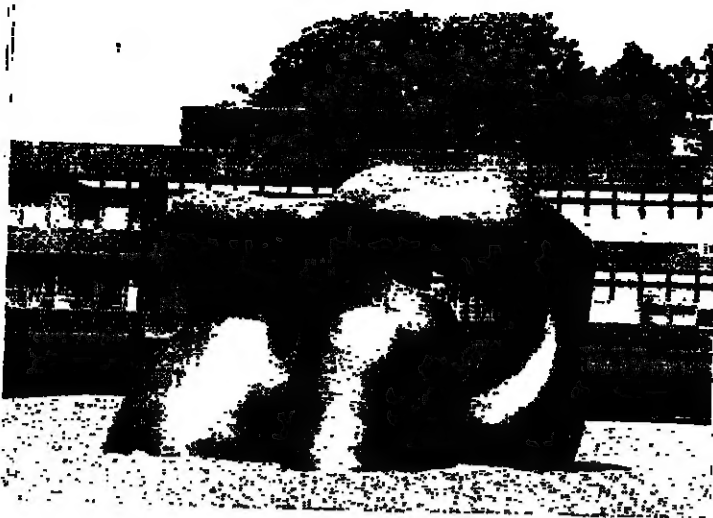
**SCORPIO** (Oct. 23 to Nov. 21) You have to discipline yourself to get your work done since you are not in the mood to do it now. Treat irate co-worker with kid gloves.

**SAGITTARIUS** (Nov. 22 to Dec. 21) Use orthodox methods in business and personal dealings. Fun is best relegated to the evening, when friends are free.

**CAPRICORN** (Dec. 22 to Jan. 20) Improve conditions at home so that you have more happiness and harmony here. Good time for seeing close friends.

**AQUARIUS** (Jan. 21 to Feb. 19) Although a plan you submitted has been turned down, don't be discouraged. Give it and present it again.

**PISCES** (Feb. 20 to Mar. 20) Study your practical affairs carefully and devise a better plan for greater success. Use time for minor repairs at home and at business.



BONN — Henry Moore's "Two Large Forms" (photo), cast in bronze, now stand in Bonn as a tribute to Chancellor Helmut Schmidt's appreciation of modern art. The work is a joint selection of the chancellor and the sculptor, who also participated in the selection of the right location. This brought with it a complete overhaul of the forecourt of the chancellor's office, including the planting of an English lawn. The beautiful, rounded, almost feminine forms not only dominate the forecourt but also present a pleasant contrast to the austere contours of the Chancellor's Office. When journalists asked why he hadn't given preference to German artists, the chancellor responded "I didn't buy an Englishman, but a work of art." (INP photo)

## JUMBLE

THAT SCRAMBLED WORD GAME by Heret Arnold and Bob Lee

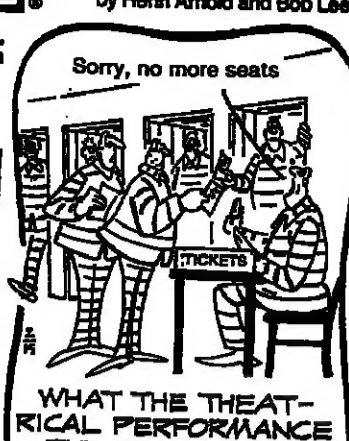
Unscramble these four Jumbles, one letter to each square, to form four ordinary words.

LODEY

RUCRY

RUGLAF

BALTIR



Now arrange the circled letters to form the surprise answer, as suggested by the above cartoon.

Print answer here: A

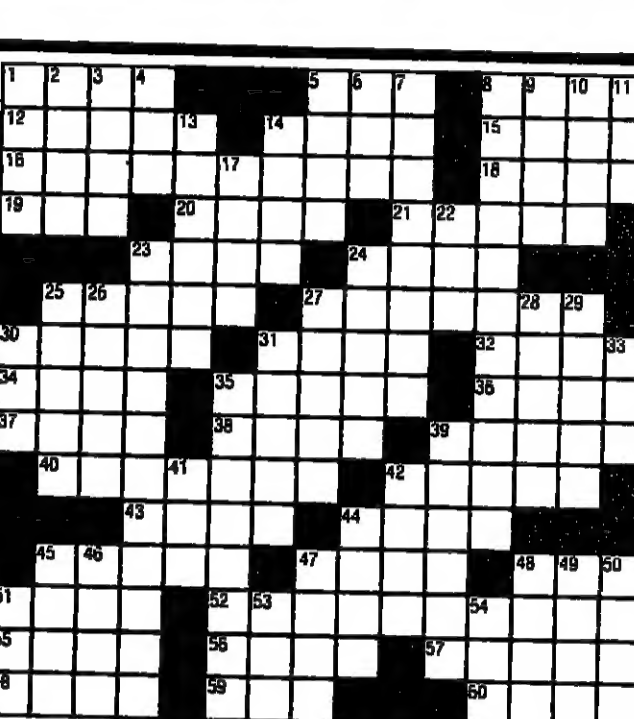
Yesterday's Jumbles: COACH BLUEY BOILED TAWDRY  
Answer: Because he had this, the Scotsman took a week off—A WEE COUGH

## THE Daily Crossword

by Nellie Meyer

- |                     |                         |                         |                         |
|---------------------|-------------------------|-------------------------|-------------------------|
| ACROSS              | 24 In addition          | 43 Solemn vow           | 17 Wander               |
| 1 Hebrew measure    | 25 Seraglio             | 44 German title         | 22 Source of energy     |
| 5 Herd of seals     | 27 Part of a church     | 45 Dried coconut meat   | 23 Scout plane          |
| 8 Exude warmth      | 30 Peninsula in Asia    | 47 Stringed instrument  | 24 Aspect               |
| 12 Logger's contest | 31 Piece of ground      | 48 Genuflecter's tool   | 25 Salsiccia            |
| 14 Chimney passage  | 32 Russian mountain     | 51 Find fault           | 27 Identical duplicate  |
| 15 The Eternal City | 34 Lubricates           | 52 Japanese calligraphy | 28 Miscalculation       |
| 16 Basic support    | 35 Large deer           | 55 As soon as           | 29 Frankie of song      |
| 18 Saharan          | 36 Tom, Dick, and Harry | 56 A piece              | 30 Big old bird         |
| 19 Craving          | 37 Word of the web      | 57 Detecting device     | 31 Veranda              |
| 20 Harbor           | 38 Department in France | 58 Have on              | 32 Myra of movies       |
| 21 Caucasus native  | 39 Hardhearted          | 59 Secret agent         | 33 Composite pictures   |
| 23 Metric weight    | 40 Heighten             | 60 Woven thread         | 34 Emphasize            |
|                     | 42 Metric measure       |                         | 35 River in Switzerland |

- |                  |                 |                           |
|------------------|-----------------|---------------------------|
| DOWN             | 1 Wild time     | 42 Becomes firm           |
| 2 Additional     | 3 Impetuosity   | 44 Stillness              |
| 3 Legal matter   | 4 Legal matter  | 45 Malacca                |
| 4 Secret scheme  | 5 Not at home   | 46 Killer whale           |
| 6 Uninhabited    | 7 Lawn mower    | 47 Having an open pattern |
| 8 Learning       | 9 Leave out     | 48 Unit of force          |
| 10 Join          | 11 Fishing hawk | 49 King of Norway         |
| 12 Questionnaire | 13 Pull behind  | 50 Sausage                |
|                  |                 | 51 Holstein               |
|                  |                 | 53 Knock                  |
|                  |                 | 54 Pull behind            |

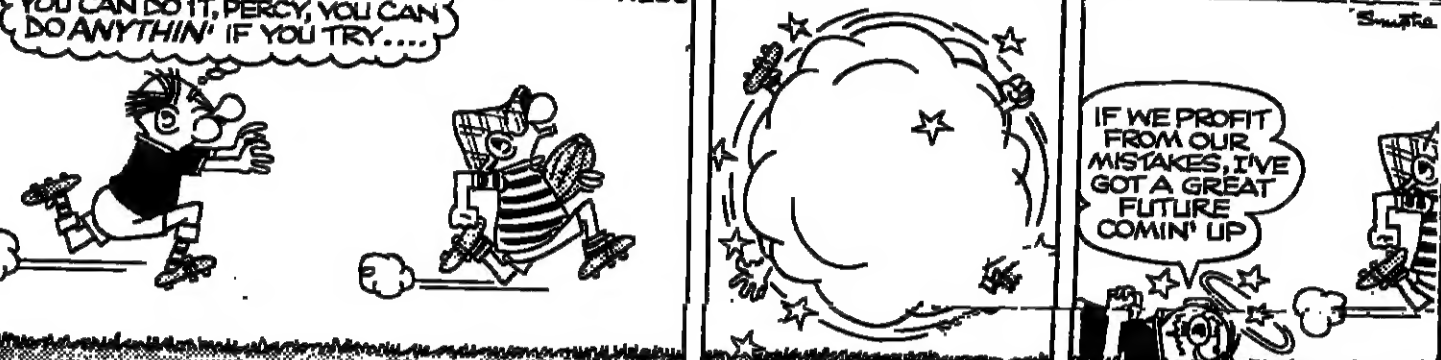


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### Peanuts



### Andy Capp



### Mutt 'n' Jeff

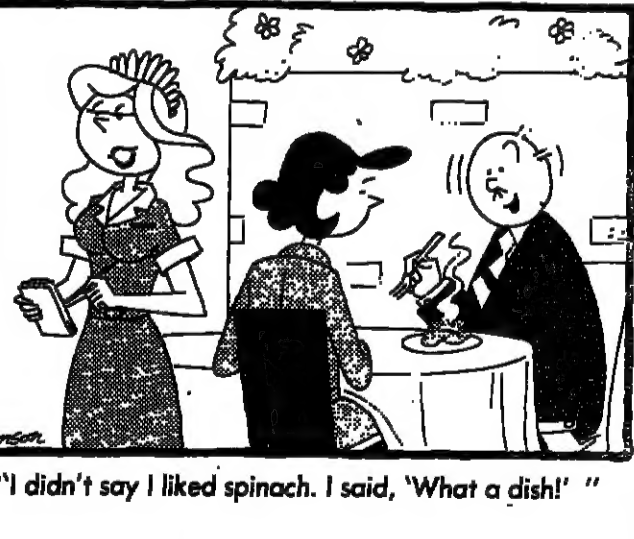


### Flintstones



### THE BETTER HALF

By Vinson



## GOREN BRIDGE

by CHARLES E. GOREN and OMAR SEARIF  
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**NORTH**  
♠ K 7 6 3  
♥ A K Q 8 4  
♦ 7 5  
♣ J 5

**EAST**  
♠ Q 10 4  
♥ 5 3  
♦ J 10 9 5 2  
♣ Q 10 9 2

**SOUTH**  
♠ A J 9 5 2  
♥ 9 2  
♦ K 6 4  
♣ A 8 3

**West**  
♠ 1 4 2  
♥ 4 3  
♦ 4 3  
♣ 4 3

**Lead:** King of ♠.

**Notes:** With nine cards of a suit, the queen, what is best chance to take all tricks in the suit? The queen, of course. However, the percentage in its favor is so minuscule that factor, no matter how small, that points in the direction should be in serious consideration in determining the play.

**North and South** reached normal contract of four in quick time. Note this is not the time for to open one spade on spades, five hearts and a mum hand. There is just great a disparity in the ity of the suits.

**Here, declarer has nine**

**trumps in the combined hands. Therefore, the percentages favor the drop. However, declarer should take into account West's overall. Since West has length in clubs, he is probably short in some suit, most likely spades. But even in the absence of an overall by West, the proper play would be to take the trump finesse!**

**The danger of the hand is not the loss of a trump trick. The real menace is misguessing trumps and then having the lead come through the king of diamonds. If East can be kept off lead, that card cannot be attacked profitably and, against normal distribution, the contract is safe. Even if the spade finesse loses to West, the defenders can do no better than collect a trump trick, a club and a diamond.**

**Declarer should win the opening club lead, cross to the king of spades and lead a trump to the jack. When this holds, declarer draws the last trump and sets up hearts with a ruff. Now he concedes a trick to West's marked queen of clubs. Whether West takes the ace of diamonds or not, he cannot score more than one trick in that suit. Proper play has earned South an over trick.**

**Note that if declarer had played for the drop, he would have been defeated. East would ruff the third round of hearts and shift to diamonds, enabling the defenders to collect two tricks in that suit in addition to the two black queens.**

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5:30 Koran	6:30 French programme	Abdul Halim Al-Agha (Wahdan)	Al-Watan (71110)
5:45 Cartoons	7:00 News in French	Hayat Hattat (55305)	Al-Wahda
6:00 Family Classics	7:30 News in Hebrew	Imad	Al-Shakir
6:15 Chaps	8:30 Comedy	All Al-Omari (3032)	Al-Faraj
7:30 Local programme	9:10 The Brothers of Haworth	Mishah Al-Hijawi (61217/92254)	Al-Faraj
8:00 News in Arabic	11:00 News in English	Pharmacies:	Al-Faraj
8:30 Arabic series	11:10 News in Arabic	Abu Ghazaleh (25260)	Al-Faraj
10:30 Wrestling		Nayoukh (23672)	
11:00 Arabic series			
11:15 News in Arabic			

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7:00 Sign on	14:30 The Song in France
7:00 Morning Show	15:00 Concert Hour
7:30 News Bulletin	16:00 News Summary
7:40 Morning Show	16:30 Easy Listening
10:00 News Headlines	17:00 Old Favorites
10:30 Oriental Fads	17:30 Arab Civilization
11:00 Sign off	18:00 News Summary
12:00 Sign on and News Headlines	18:30 First Spin
12:30 Radiotheque	19:00 News Bulletin
13:00 News Summary	19:30 News Repairs
13:30 Radiotheque	19:50 Sign off
14:00 News Bulletin	
14:10 Music	

## BBC RADIO

GMT	13:30 Network U.K.
04:30 Newsweek	13:45 A Jolly Good Show
04:30 Young Music Makers	14:00 Talkback
04:45 Financial News: Reflections	15:00 Radio Newsworld
05:00 News: 24 Hours	15:15 Outlook
05:30 Think of Number	16:00 News: Commentary
05:45 The World Today	16:15 The Few
06:00 Newsweek	16:30 Taken at the Flood
06:30 DJ Roundtable	16:45 The World Today
07:00 News: 24 Hours	17:00 News: Scotland this Week
07:15 The Mouse and His Child	17:15 30 Minutes Theatre
07:45 Network U.K.	17:45 Sports Round-up
08:00 News: Reflections	18:00 News: News about Britain
08:05 News: British Press Review	18:15 Radio Newsworld
08:15 The World Today	18:30 The Farming World
09:00 Financial News: Look Ahead	19:00 Outlook: Stock Market Report
09:15 Nature Notebook	19:15 Music from Scotland
09:30 DJ Roundtable	20:00 News: 24 Hours
10:30 Sports International	20:30 The Islamic Renaissance
11:00 News: News about Britain	21:15 The Pleasure of Years
11:15 Letter from London	22:00 News: The World Today
11:30 Scotland this Week	22:25 Scotland this Week
12:00 Animal, Vegetable or Mineral	22:30 Financial News: Reflections
12:15 Smash of the Day	22:45 Sports Round-up
12:30 Sports Round-up	23:00 News: Commentary
13:00 News: 24 Hours	

## AMMAN AIRPORT

ARRIVALS:	DEPARTURES:
4:30 Bangkok, Abu Dhabi (RJ-GF)	7:30 Beirut
8:00 Dubai, Bahrain (RJ-GF)	8:05 Damascus, Levant (BA)
8:30 Kuwait	8:45 Beirut (MEA)
10:00 Beirut	9:00 Frankfurt
11:05 Riyadh (SDI)	10:30 Athens, Copenhagen
12:05 Kuwait (KAC)	11:00 New York, Houston, Amsterdam
13:50 Cairo (EA)	11:50 Geneva, Brussels
16:00 New York	12:05 Riyadh (SDI)
17:30 Paris, Rome	13:00 Cairo
18:15 Cairo	14:00 Kuwait (KAC)
18:30 Amsterdam, Athens (KLM)	14:45 Cairo (EA)
18:45 Cairo (EA)	16:30 Cairo
18:45 Madrid, Athens	19:00 Cairo (EA)
19:15 Frankfurt	20:00 Damascus
19:45 Beirut (MEA)	20:30 Bahrain, Dubai (RJ-GF)
19:55 London, Vienna	21:00 Jeddah
20:45 Cairo (EA)	21:30 Dhahran, Kuwait
22:15 Damascus	22:45 Cairo (EA)
00:45 Cairo	23:30 Cairo

## VOICE OF AMERICA

GMT	19:00 News Roundup: reports, opinion, analysis
03:30 The Breakfast Show	19:30 VOA Magazine: Americana, science, culture, letters
06:30 News, Pop music, features, listeners' questions	20:00 Special English: news, opinion, analysis
17:00 News Roundup: reports, opinion, analysis	20:15 Music USA (Jazz)
17:30 Dateline	21:40 VOA World Report
18:00 Special English: news, feature "The Making of a Nation"	22:00 News, Correspondents' reports, background features, media comments, analysis
19:20 New Music USA	

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Radio, English Section	Tel. 37111
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\* Toyota is the first in sales in Japan and the third in the world.

\* 30 million cars made so far.

\* 12% of the cars used around the world are Toyotas.

\* 458 representatives

\* Toyota accounts for 28% of Japan's car exports

\* U.S. \$13.5 billion in sales in 1979

\* Toyota has 50,000 employees

\* 3.3 million cars to be produced this year.



Mr. Emile Haddad talking to newspaper reporters

Toyota car sales are the highest in Japan and the third highest in the world. Toyota is also the biggest car exporter in the world; since it was founded in 1937, it has exported over 30 million cars. Toyota Motor Co. accounts for 28 per cent of all Japanese car exports.

Twelve per cent of the cars in use throughout the world are Toyotas, and 20 per cent of the cars on the road in Jordan are Toyotas. Mr. Nobuji Araki, Executive Vice President of Toyota Motor Sales Co., Ltd. told reporters from the Jordan Times, Al Rai and Al Dustour during a press conference Sunday morning at the offices of Ismail Bilbeisi & Co., Toyota agents in Jordan. The conference was attended by Mr. Emile Haddad, General Manager of Ismail Bilbeisi & Co.

### Silver Jubilee

Mr. Araki told the reporters: "It is a pleasure to visit Jordan for the first time. I am here to attend celebrations marking 25 years of fruitful cooperation between Toyota Motor Co. and Ismail Bilbeisi & Co."

"Our cooperation over the years has been rewarding and successful. It has achieved the positive result of making all types and models of Toyota cars available to all sectors of the public in Jordan."

"I usually make five to six visits a year to all our agents around the world to solve problems. This is my first visit to Jordan because there have been no problems."

"While here, I will gather first-hand information about the success of Toyota cars in Jordan. I will visit the company's branches in Amman, Irbid, Aqaba and other places in Jordan to acquaint myself with everything about Toyota cars in Jordan."

### Visits by experts

"My colleagues in the company make regular visits to our agents around the world every month or two to get acquainted with the performance of Toyota and the comments of our customers about the technical and manufacturing aspects of Toyota cars."

"They report their observations to the company's head office so that the improvements can be introduced to suit the nature, climate, roads and other conditions of each country."

### Establishment of Toyota

Toyota was established in Japan in 1937. It employs 50,000 people. It has two main divisions: one for the production and assembly of cars and preparing them for export, 16 factories are involved in this process. The second is concerned with marketing Toyota cars in Japan and throughout the world.

### 458 agents

In Japan alone, Toyota has 300 agents. It has a further 158 agents around the world.

### Expanding production

Toyota started making cars in Japan in 1937. By the end of 1972, the company had manufactured 10 million cars. Between 1973 and 1976 it produced another 10 million cars. In the last three years alone, between 1977 and 1979, Toyota produced yet another 10 million cars. Thus from 1937 until the end of 1979 Toyota has manufactured 30 million cars.

The company manufactured 3 million cars in 1979; 1,610,000 cars were sold in Japan itself while the remaining 1,390,000 were exported to various parts of the world.

During 1980 the company expects to produce 3,300,000 cars; 1,700,000 cars will be marketed in Japan while the remaining 1,600,000 will be exported to all parts of the world.

### \$13.5 billion in sales

The Toyota Motor Company's sales in 1979 totalled \$13.5 billion.

### A better car

Toyota continuously develops its cars to keep pace with progress.

This includes developing the engine to make it lighter and easier to repair, producing better wind pressure-resistant windows, making a better and lighter chassis, parts of which will be

made of plastic instead of steel, and overall producing a car that is very economic in fuel consumption.

### Serving the customer

Toyota likes to make sure that spare parts are available at all times and for all models, types and sizes of its cars. It is keen on providing modern repair garages everywhere while at the same time trying to charge the customer the cheapest prices possible.

Toyota follows a basic principle in its operations: It aims to please the customer first, its agents second and Toyota last.

### The Middle East region

"We look forward to increasing Toyota's share in the Middle East automobile market. Therefore, we are keen to follow up our marketing effort in the area with a drive to get to know the needs of our agents and customers better in order to introduce improvements based on thorough studies conducted by our experts—which suit conditions in each country in the region."

"Toyota cars are made to specifications designed to please all our customers, whether in terms of size, safety, durability, lower fuel consumption, and the availability of spare parts and advanced and prompt technical services."

### Jordan

Services in Jordan will remain as good and as organised as they are now, through continued close cooperation and understanding between the Toyota company in Japan and the Ismail Bilbeisi Company here, represented by its General Manager, Mr. Emile Haddad.

"Our joint aim is to serve the customer, the agent, the producer alike," Mr. Araki concluded.

## Interview with the General Manager of Ismail Bilbeisi and Company

Following the press conference of Mr. Nobuji Araki, Executive Vice President of Toyota Motor Sales Company Ltd. in Japan, which he held on the occasion of his visit to Jordan and his participation in celebrations of Ismail Bilbeisi and Company marking the 25th anniversary of cooperation between Toyota Company and Jordan's Ismail Bilbeisi and Company, a Jordan Times representative met with the Jordanian company's general manager, Mr. Emile Haddad, and asked him about the



Mrs. Araki opening the new Toyota showroom

history of their cooperation with Toyota over the past 25 years and their future aspirations.

### The Establishment of the Company

Ismail Bilbeisi and Company was established in 1945 for general trading. Among its specialisation in the field of trading, it is the agent for Japan's Toyota cars. This was begun as a partnership between the late Ismail Bilbeisi and Mr. Emile Haddad.

The company has branches in all parts of Jordan and is among the leading companies contributing to the advancement and prosperity of the kingdom in the field of commerce.

### Toyota in Jordan

"When I was an employee in the early fifties," said Mr. Haddad, "I was always looking forward to working in business. I was reading much about this subject and developed particular interest in Japanese trade, industry and production. Therefore, I concentrated my ties with Japanese products on cars which, until then, were unknown in Jordan."

"By coincidence, I came across a Syrian merchant in Amman who turned out to be the Toyota cars representative in Syria. I asked him to provide me with the address of the company in Japan and with catalogues about Toyota cars. Before long, I wrote a letter to the Toyota Company in Japan offering to be their representative in Amman. In 1955 my dream came true."

### Toyota in Amman

"In 1956, I imported three Toyotas. The first Toyota that was sold in Amman is still being used by Hajj 'Iqab, who works for the Amman Municipality."

"I remember that I sold the first car for JD 200, which was below cost. In order to make the Toyota car more widely known in Jordan."

### Difficulty in finding a good market

"In the fifties, most people in Amman did not know anything about the Japanese cars. Their attention was focused on American and English cars. Despite this, we worked to build a good market for Toyotas in Jordan. We had little success at first."

### Efforts continued

"Our efforts continued and began to meet with success. Over imports of Toyotas reached 73 in 1967."

"We doubled our imports in 1967, despite the war and the loss of the West Bank, and imports grew to 111 in 1968."

### Increased imports

"As public confidence in Toyotas increased, the number of people who wanted to own a Toyota also increased. By 1970, our imports of Toyotas had climbed to 288. By 1977, imports had reached the 2,500 mark."

### Elements of success

In reviewing the success of Toyota cars in Jordan, Mr. Haddad said: "Any car needs several things to create public demand. These include the specifications of the car itself and the services offered by its representatives."

### Toyota specifications

"The Toyota's technical specifications are excellent. Spare parts are always available, whatever the model."

### Agency facilities in Amman

"The agency provides repayment facilities to suit all customers."



Mrs. Araki presenting a symbolic gift to Mr. Haddad.

### Various sizes

"We endeavour to supply vehicles in a wide range of sizes and for many uses (passenger, freight, buses and others)."

### Other characteristics

"Toyota Company in Japan is continually conducting studies on various types of cars to benefit from all their distinguishing features so as to keep on improving Toyota cars. In this way, the company benefits from the expertise of international companies in this field."

### Experts sent to all part of the world

"Toyota Company in Japan sends its experts to all parts of the world to study the varying conditions from country to country. This information results in Toyotas better-suited to the demands of a particular region."

### Experts for Jordan

"For example, it sends experts to Jordan to study its geography, climate, roads and all factors pertaining to the use of cars. These experts submit their recommendations to the Toyota Company in Japan, which is then able to manufacture Toyotas specifically for Jordan."

### Petrol and spare parts

"Toyota is keen on manufacturing cars with the minimum



Mr. Nobuji Araki talking to newspaper reporters

consumption of petrol. It is also concerned about in making necessary spare parts available for all models which can be easily installed at reasonable prices."

### Toyota garage

"Due to the considerable number of Toyotas in Jordan, Toyota agency in Jordan is anxious to build up a highly qualified technical team to repair Toyotas efficiently and promptly. The company is constantly sending its personnel abroad to receive additional training in the repair and spare parts fields and keep them acquainted with the latest in the two fields."

### Computer utilisation

"In order to have up-to-the-minute knowledge of spare parts for all Toyota models, the Toyota agency in Amman is looking forward to utilising a computer to study the needs, secure spare parts and fix suitable prices."

### Aspirations for the future

"We look forward to further cooperation with the Toyota Company of Japan and the Jordanian public as we continue efforts to maintain the best in facilities and services."

### Reception held by Ismail Bilbeisi & Co.

The management of Ismail Bilbeisi & Co. held a reception at the Royal Automobile Club to mark the 25th anniversary of cooperation with the Toyota company in Japan.

The reception was attended by Mr. Nobuji Araki, Toyota Motor Sales Executive Vice President, and Mrs. Araki.

The reception was also attended by a number of officials, members of the diplomatic corps in Amman, local businessmen, financiers, economists, bank managers, journalists and car dealers.

### New Toyota showroom opens in Amman

Mrs. Nobuji Araki, wife of the Toyota Motor Sales Co. Executive Vice President, Monday opened the new Toyota showroom belonging to Ismail Bilbeisi & Co. on King Hussein's St. opposite the Central Bank.

The General Manager of Ismail Bilbeisi & Co., Mr. Emile Haddad, delivered a speech on the occasion in which he expressed, on behalf of the company and its employees, his happiness and pride in the participation of Mr. Araki and his wife in the company's celebrations on the occasion of the anniversary of its cooperation with the Toyota company in Japan and their kindness for inaugurating the new Toyota showroom in Amman.

Mr. Haddad reviewed the company's history, its achievements, its cooperation with Toyota in Japan and its future aspirations. He also praised the qualities of Toyota cars which satisfied tastes.

At the end of his address Mr. Haddad thanked the staff of Ismail Bilbeisi & Co. whose efforts and endurance, he added, have been decisive for achieving progress.

Mr. Nobuji Araki spoke next, praising the existing ties between Toyota in Japan and Ismail Bilbeisi & Co. the Toyota agents in Jordan.

He noted that Ismail Bilbeisi & Co. is among the best dealers of Toyota cars in the world.

He thanked the owners of the company, Messrs. Bilbeisi Haddad, for their remarkable accomplishments in boosting Toyota sales in Jordan.

He described Toyota sales, because of their efforts, as being first in Jordan during the last few years.

He said that Toyota has introduced a new model of Corolla which he was sure would be popular in the Jordanian market. The small trucks distributed by Toyota are being equated with economic diesel engines and meet all the customer needs, he said.

He also praised the maintenance workshops and availability of the spare parts.

He said the opening of the new Toyota showroom will provide complete information available about Toyota products.

The celebration was attended by all employees of the company in Amman.

—Reportage by Tewfiq Kiwan



The reception at the Royal Automobile Club



The reception at the Royal Automobile Club



Mr. Haddad welcoming the guests



Celebrating the opening of the new showroom

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